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NORTH ANDOVER ENERGY PROGRAM WILL GENERATE \$360,000 IN SAVINGS FOR RESIDENTS AND BUSINESSES THIS WINTER

NORTH ANDOVER, MA – North Andover residents and business owners will collectively save more than \$360,000 during the upcoming winter months due to the newly created North Andover Community Choice Power Supply program.

The Town of North Andover, with the assistance of Colonial Power Group, Inc., is pleased to announce it has entered into a six-month agreement to bring energy cost-savings to the town's residents and small businesses through this initiative.

"On behalf of the Board of Selectmen, I'm excited to implement this program for the benefit of North Andover's residents and small business owners," said Town Manager Andrew Maylor. "By aggregating, or essentially buying our energy in bulk, we are able to offer North Andover ratepayers an energy option that has a lower rate, resulting in a cost savings for them."

The North Andover Community Choice Power Supply Program is a municipal aggregation program which, in accordance with Massachusetts law (M.G.L. c. 164, § 134), enables local government to combine the purchasing power of its residents and businesses so that it can provide them with an alternative electricity supply.

"The North Andover Community Choice program provides local control and competition while also lowering the burden of energy costs for North Andover's residents and business community," said Mark Cappadona, President of Colonial Power Group, Inc. "We commend North Andover's Board of Selectmen and Town Manager Maylor for their forward-thinking approach to energy purchasing."

Participating residents and businesses in North Andover will see an average savings of 8 percent in their monthly energy bills during the upcoming winter months. The program will provide a combined average savings of more than \$90,000 per month for the town's homes and businesses

this winter. Additionally, a green-energy option that uses 100 percent National Wind renewable energy certificates will be available to North Andover residents and businesses choosing to optin to that offering.

The cost savings for North Andover residents and businesses will begin with the January 2019 meter reads (February 2019 billings).

Residents will not notice any change in their electricity service. The only discernible difference will be that Constellation NewEnergy of Houston, Texas, the selected electricity supplier for the Community Choice program, will be printed under "Supply Services" on National Grid's monthly bills. Residents and small business owners will continue to receive one bill from National Grid and to send payments to National Grid for processing. There will be no interruption in billing, power, or customer service.

Colonial Power Group is the leading aggregation consulting firm in Massachusetts. Municipal electricity aggregation allows cities and towns to pool the electrical consumption of all ratepayers in their jurisdictions and competitively procure lower cost electricity supply on behalf of the participants. The aggregation allows the municipality to obtain better pricing than individual residents and business owners could due to economies of scale. Colonial Power works with state officials, utility executives, and energy industry leaders to facilitate the purchase of electricity at a rate lower than basic service rates. Since July 2013, Colonial Power has saved households and businesses across New England a total of over \$11 million on their electric bills.

Colonial Power Group, which serves more than 60 municipalities in Massachusetts, was chosen to design, implement, and administer the program on behalf of North Andover. Constellation NewEnergy was selected through a competitive process.

No action is required by ratepayers to participate in this cost-saving program. The program will be operated on an opt-out basis, meaning that all North Andover residential and business customers currently on National Grid's basic service will be automatically enrolled into the program unless they choose to opt out. You may opt-out of the program at any time and there are no penalty charges. Residents choosing to participate in the optional energy product, which utilizes 100 percent renewable energy, must opt in.

Residents may also visit http://www.colonialpowergroup.com or call (866) 485-5858 ext. 1 to learn more about North Andover's Community Choice Power Supply Program.

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ABOUT COLONIAL POWER GROUP: Based in Marlborough, Mass., Colonial Power Group is the leading aggregation-consulting firm in Massachusetts. Working with local and state government, it facilitates the purchase of electricity at a rate lower than basic service rates. Colonial Power works with state officials, utility executives, and energy industry leaders to reduce community energy costs.